



Job title: Commercial Executive

Reports to: Commercial Director

AFC WIMBLEDON has built a brand new stadium in Wimbledon, South West London which is state of the art and designed to deliver excellent facilities for playing professional football and events. As such AFC Wimbledon is looking to recruit a Commercial Executive. This is a high profile and exciting role reporting to the Commercial Director and a great opportunity to be involved with a high profile football club.

Key Responsibilities:

- Assisting the Commercial Director in selling all sponsorships and packages
- Creating and developing a sales database
- Organising and attending the AFC Wimbledon Business Club
- Cold calling local businesses to generate sponsorship and advertising revenue
- Develop strong relationships with local businesses
- Develop the relationship with the Chamber of Commerce
- Have the opportunity to attend networking events and sponsor events
- Hosting sponsors and hospitality clients on match days

Additional Information

- Sales experience within the sports sector would be an advantage
- Enthusiastic and energetic
- Excellent written and communication skills
- Willingness to work hard in an organisation that is fast moving and demanding
- Committed and with a can do attitude



Qualifications and Experience

- Degree or recognized sports business qualification preferable but not essential
- Some sales experience would be an advantage
- Excellent telesales skills
- Excellent project management skills
- Self motivated with a passion to succeed whilst at the same time the ability to work as part of a team
- Ability to work under pressure
- IT literate
- Strong attention to detail

This role will be offered on a full time basis

Salary Up to £25,000 plus OTE bonus

Closing date Thursday 16th December 2021

If you believe you have the right skills for this position please apply by sending an up to date CV with covering letter including salary expectations to Ivor.Heller@AFCWimbledon.Ltd.UK



AFC Wimbledon is committed to the principle of equal opportunity in employment and its employment policies for recruitment are designed to ensure that no job applicant or employee receives less favourable treatment on the grounds of age, disability, gender re-assignment, marriage and civil partnership, pregnancy and maternity/paternity, race, religion or belief, sex or sexual orientation.

AFC Wimbledon is committed to safeguarding all children, young people and adults are risk involved in its activities and events. The group recognizes its responsibility to safeguard the welfare of vulnerable groups by a commitment to procedures to protect them. The group additionally expects all staff and volunteers to fully support and promote these commitments.